

PROFIT MARGIN GUIDE | Spring 2026

CASE LOT PRODUCTS*

Product	Sales Quantity (Units)	Fundraiser's Cost (\$) (Per Unit)	Fundraiser's Cost (\$) (Per Case)	Customer's Price (\$) (Per Unit)	Fundraiser's Profit (\$) (Per Unit)
Scoop and Bake Cookie Dough (10 Flavours)	1-399 400-699 700-999 1000+	18.00 17.75 17.50 17.25	108.00 106.50 105.00 103.50	27.00	9.00 9.25 9.50 9.75
Scoop and Bake Chocolate Macaroon Cookie Dough	1-399 400-699 700-999 1000+	21.00 20.75 20.50 20.25	126.00 124.50 123.00 121.50	28.00	7.00 7.25 7.50 7.75
Scoop and Bake Muffin Dough	1-399 400-699 700-999 1000+	18.00 17.75 17.50 17.25	108.00 106.50 105.00 103.50	27.00	9.00 9.25 9.50 9.75
Pre-Portioned Cookie Dough	1-399 400-699 700-999 1000+	20.00 19.75 19.50 19.25	120.00 118.50 117.00 115.50	27.00	7.00 7.25 7.50 7.75

INDIVIDUAL PRODUCTS

Product	Sales Quantity (Units)	Fundraiser's Cost (\$) (Per Unit)	Customer's Price (\$) (Per Unit)	Regional Availability	Fundraiser's Profit (\$) (Per Unit)
Loose Leaf Tea	1-399 400-699 700-999 1000+	15.00 14.75 14.50 14.25	20.00	Nationwide	5.00 5.25 5.50 5.75
Whole Bean Coffee	1-399 400-699 700-999 1000+	23.00 22.75 22.50 22.25	29.00	Nationwide	6.00 6.25 6.50 6.75
Beef Jerky**	1-399 400-699 700-999 1000+	15.00 14.75 14.50 14.25	20.00	Alberta	5.00 5.25 5.50 5.75
Rocky Mountain Soap <i>Pricing Includes Sales Tax</i>	Soap Trio	19.00	28.00	Nationwide	9.00
	Foot Butter (15 g)	9.00	13.00	Nationwide	4.00
	Foot Butter (55 g)	15.00	22.00	Nationwide	7.00
	Lip Balm Trio	19.00	28.00	Nationwide	9.00
	Essential Face Cream (20 mL)	17.00	25.00	Nationwide	8.00
	Essential Face Cream (50 mL)	34.00	50.00	Nationwide	16.00
	Breakout Buster	10.00	15.00	Nationwide	5.00
	Bubble Bath (240 mL)	14.00	20.00	Nationwide	6.00
	Bubble Bath (1 L)	40.00	58.00	Nationwide	18.00
	Kitchen Hand Wash (240 mL)	15.00	21.00	Nationwide	6.00
	Kitchen Hand Wash (1 L)	40.00	58.00	Nationwide	18.00
Everything Wash Bundle (240 mL + 1 L)	53.00	77.00	Nationwide	24.00	

* Please note that all Case Lot Products are sold as Cases of 6 Units, one Type / Flavour per Case. Mixed / Partial Cases are not available.

** Only available to Alberta groups.